

Also sells Cloud solutions from BT

Also Germany sells the cloud solutions for BT customers over its cloud-space. Solutions CEO Sasa Viro speaks of an important step in the expansion of the market place.

The network and IT service provider BT has so far been primarily focused on large customers. Now the company wants to open up the middle class through a cooperation with Broadliner Also Germany. So Also will distribute BT's cloud services, designed specifically for business customers, across its Cloud Marketplace. The first offering is BT Secure Data Space, a cloud-based solution for storing, managing, and distributing data. Retailers and system vendors could include professional and secure cloud applications in their portfolio. It is charged per user and month, the target group is small and medium-sized enterprises (SMEs).

The data is stored in a BT data center in Frankfurt, which is certified according to ISO 27001. Secure Data Space will be available in September 2015 in the Cloud space of Also. "BT's attractive services tailored to our resellers are an extremely important building block in the expansion of Also Cloud- Marketplace", emphasizes Sasa Viro, Managing Director of Solutions at Also Germany.

The original article can be found at <http://www.channelobserver.de/artikel/also-vertreibt-cloud-lsungen-von-bt-4275/>